PERFORMANCE ASSESSMENT TARGETS AND THEIR DETERMINATION (2019-20)

| SI. No. | Financial Performance Criteria | Unit | Marks | Best in last 5 year | Current Year (Estimated) | MOU Target for the year 2019-20 | | | | |
|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------|------------------------|-----------------------------|---------------------------------|------------------|------------------|---------------|----------------|
| | | | | J year | 2018-19 | | | | | |
| | | | | | | Excellent 100% | Very Good 80% | Good 60% | Fair 40% | Poor 20% |
| i | Turnover | Rs. | 10 | 35.87 | 40.00 | 45.00 | 40.00 | 36.00 | 35.00 | 34.00 |
| | Revenue from Operations (Net) | Crore | 10 | 00.07 | 40.00 | 45.00 | 40.00 | 36.00 | 35.00 | 34.00 |
| ii | Operating Profit/Loss | | | | | | | | | |
| | CPSEs with operating profit (Profit/Surplus before Tax excluding other | | | | | | | | | |
| | Income,Extraordinary and Exceptional | | | | | | | | | |
| | Items):- | | | | | | | | | ĺ |
| | Operating profit/surplus as a percentage of | | | | | | | | | |
| | Revenue from operations (net) | % | 20 | 51.57 | 41.00 | 41.00 | 38.00 | 36.00 | 35.00 | 34.00 |
| iii | Return on Investment: | | | | | | | | | |
| | Profit Earning CPSEs with no accumulated losses: | | | | | | | | | |
| | PAT or Surplus as a Average Net Worth | | | | | | | | | |
| | (%) | % | 20 | 3.07 | 1.33 | 1.40 | 4.05 | 4.00 | 1.00 | 446 |
| | Total (Part A) | 70 | 50 | 3.07 | 1.33 | 1.40 | 1.35 | 1.30 | 1.20 | 1.15 |
| | , , | | | | | | | | | |
| PART | - B | | | | | | | | | |
| i | Loans disbursed/Total Funds Available | % | 15 | 84.89 | 91.00 | 91.00 | 85.00 | 84.00 | 83.00 | 82.00 |
| ii | Loans disbursed to Micro Finance | | | | | 01.00 | 00.00 | 04.00 | 00.00 | 02.00 |
| | | % | 5 | 56.39 | 54.57 | 58.00 | 57.00 | 56.00 | 55.00 | 54.00 |
| | Beneficiarires as a % Total Disbursement | | | | | | | | | |
| iii | Overdue loans/Total loans (Net) | % | 10 | 10.00 | 7.50 | 7.00 | 7.50 | 8.00 | 8.50 | 9.00 |
| iv | NPA/Total loans (Net) | % | 5 | 0.13 | 0.14 | 0.13 | 0.14 | 0.15 | 0.16 | 0.17 |
| V | Providing Employment /Self Employment | | | | | | | | | |
| | through Training Programme (No. of | Nos. | 10 | 14658 | 17000 | 20000 | 18000 | 17000 | 16000 | 15000 |
| | Persons) | | | (84) | | | | | | |
| | Total (Part B) | | 45 | | | | | | | |
| С | HR Parameters: | | | | | | | | | |
| | Achievement of HR parameters of | | <u> </u> | | | | | | | |
| | continuous nature as per list given below | | 5 | | | 6 | 5 | 4 | 3 | 2 |
| (i) | (No. of parameters) | -1 -5 - II - · · · | | | L | L | L | | | |
| (1) | On- line submission of ACR/APAR in respect of all executives (E0 and above) along with compliance of prescribed timelines w.r.t. writing of ACR/APAR. | | | | | | | | | |
| (ii) | Online Quarterly Vigilance clearance updation for Senior Executives (AGM & Above) | | | | | | | | | |
| (iii) | Holding of DPC without delay for Executive (E0 and above level) | | | | | | | | | |
| (iv) | Talent Management and carrier progression by imparting at least one week training of at least 10 Executives (E-0 & above) in Centre of Excellance within India e.g | | | | | | | | | |
| (v) | Regular updation of online Human Resource Management System (HRMS) Implementation (consisting of online employee data administration, employee self-service, | | | | | | | | | |
| (-) | exit procedure, talent management, etc) and its integration with finance | | | | | | | | on, employee | soll-sol VICE, |
| (vi) | | | | | | | | | | ar . |
| ,, | Total (Part C) | | | (00/) al | Jubilituing a | zomphanoe rep | Jort to Board Of | Directors at the | ond of the ye | ш. |
| - | , , | | 5 | | | | | | | |
| | Total (Part A + Part B + Part C) | | 100 | | | | | | | |

Notes

1 As per MoU guidelines, targets decided in MoU are unconditional and no offset will be allowed. Further evaluation would be subject to compliance of additional eligibility criteria as contained in MoU guidelines 2018-19.

K. NARAYAN MANAGING DIRECTOR

NATIONAL BACKWARD CLASSES FINANCE & DEVELOPMENT CORPORATION

DATE: 224 May , 2019 PLACE: NEW DELHI

NILAM SAWHNEY SECRETARY

MINISTRY OF SOCIAL JUSTICE &

EMPOWERMENT